



# Everingham & Kerr, Inc.

Merger & Acquisition Advisors focused on the Lower Middle Market

*Everingham & Kerr, Inc. is pleased to announce that*  
**America's HealthCare at Home, Cape Medical Supply, and Health  
Complex Medical,  
have merged and formed  
Spiro Health**

Everingham & Kerr is pleased to announce the successful completion of the merger of America's HealthCare at Home, Cape Medical Supply, and Health Complex Medical, and the formation of Spiro Health. The combined entity will have operations across seven states and the District of Columbia; including Connecticut, Maine, Maryland, Massachusetts, New Hampshire, Rhode Island, and Virginia.

The company has a diverse product offering, focused on total sleep health & wellness and respiratory care. The leadership of each organization will remain involved and make up the Spiro Health management team. Spiro Health's focus will be on delivering a market leading patient experience in each market where it operates and on deploying leading technology solutions to provide its patients and partners a seamless experience when ordering home medical equipment and supplies (HME). Each company will continue to operate under its existing name in each of its local markets.

"HME providers operate in such a critical position in the care continuum between patient, physician, and payor," commented Mark Kassir, President and CEO of America's HealthCare at Home and newly appointed President (Mid-Atlantic) of Spiro Health. "Our goal in everything we do is to reduce the pain point for referrals sources and patients and make their lives easier in the path toward better health and wellness."

"I am proud to have Cape Medical Supply join this innovative platform of leading regional providers," commented Gary Sheehan, President and CEO of Cape Medical Supply and newly appointed CEO of Spiro Health. "Our leadership team is wholly focused on building a best-in-class patient and referral partner experience, utilizing our collective experience and an innovative technology platform ready for robust growth."

"The team at Health Complex Medical is excited to join forces with two high quality organizations to bring together more than 175 team members who are focused on building a national organization committed to providing an elevated level of service and products delivered to patients in the home. This is just the first step in our path to organic and acquisition growth," stated Jack Hogan, President and CEO of Health Complex Medical and newly appointed President (New England) of Spiro Health.

Spiro Health is a new operating platform featuring three leading regional home medical equipment providers: America's HealthCare at Home of Baltimore, Maryland; Cape Medical Supply of Sandwich, Massachusetts; and Health Complex Home Medical of Waterbury, Connecticut. Spiro Health's leadership team consists of a strong group of seasoned industry executives who combine for more than 275 years of industry experience and are focused builders of leading businesses, a strong patient experience, and care programs with demonstrable value to the healthcare system at large. Spiro Health provides a diverse set of products and services within the markets it serves and specializes in sleep health & wellness and respiratory care. For more information, visit [www.spirohealthservices.com](http://www.spirohealthservices.com).

Everingham & Kerr, Inc. initiated this transaction, acted as a financial advisor and assisted with negotiations for America's HealthCare at Home.

**For more information on this transaction, please contact Peter Cook at [pwc@everkerr.com](mailto:pwc@everkerr.com) or 856.546.6655 x119.**

## ***About Everingham & Kerr, Inc.***

Everingham & Kerr is a merger and acquisition advisory firm that specializes in providing intermediary services for lower middle market companies and entrepreneurs. The firm assists clients across all industries and offers various services including mergers, acquisitions, divestitures, valuations, transaction consulting and exit planning. The firm's client base has included public and private corporations, investor groups, individual entrepreneurs, management buyout groups and family buyout participants. Everingham & Kerr's focus is on providing lower middle market companies with highly professional services typically available only from large investment banks servicing much larger clients. The firm provides the resources and highly experienced personnel necessary to ensure maximum results produced efficiently and confidentially.

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