



Everingham & Kerr, Inc.

Merger & Acquisition Advisors focused on the Lower Middle Market

Robert Everingham

to present at the 14th Annual Business Lawyers' Institute on November 13, 2008 in Philadelphia, PA

Mt. Laurel, NJ – 2008

Everingham & Kerr (“E&K”) is pleased to announce that Robert Everingham will be presenting at the 14th Annual Business Lawyers’ Institute in Philadelphia on November 13, 2008. The presentation is entitled *Deferred Payments (“Earn-Outs”) in Acquisitions* and will examine deferred payments of purchase price used as a means to bridge the gap between buyer’s and seller’s expectations of value and future performance in business transactions. The discussion will deal with the issues from the buyer and seller perspectives and ways to mitigate the risk of disputes post-closing.

The program is hosted by the Pennsylvania Bar Institute, a non-profit organization that is the Continuing Legal Education Arm of the Pennsylvania Bar Association.

Mr. Everingham is the founder of Everingham & Kerr, Inc. His experience spans over twenty-four years and has included all aspects of the merger and acquisition process. He is a Certified Business Intermediary (CBI) and a Merger and Acquisition Master Intermediary (M&AMI). Mr. Everingham's belief in professional education has led him to special training in financial management and analysis, business valuation techniques, negotiation protocols and other relevant subjects related to the sale, purchase and mergers of closely held businesses. His specialized knowledge of the M&A process has resulted in successful transactions of many different businesses within the categories of manufacturing, distribution, service and retail. Prior to his direct involvement in the merger and acquisition business, Mr. Everingham had a 13-year career as a general manager of a mid-size law firm. In this capacity he was responsible for all accounting, administrative and marketing functions. He is a licensed real estate broker and holds a Series 6 Securities license.

For more information on this seminar, please contact Robert Everingham at re@everkerr.com or 856.546.6655 x112

About *Everingham & Kerr, Inc.*

Everingham & Kerr is a merger and acquisition advisory firm that specializes in providing intermediary services for lower middle market companies and entrepreneurs. The firm assists clients across all industries and offers various services including mergers, acquisitions, divestitures, valuations, exit planning and transaction consulting. The firm's client base has included public and private corporations, investor groups, individual entrepreneurs, management buyout groups and family buyout participants. Everingham & Kerr's focus is on providing lower middle market companies with highly professional services typically available only from large investment banks servicing much larger clients. The firm provides the resources and highly experienced personnel necessary to ensure maximum results produced efficiently and confidentially.

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